# **Growth Management Department**

# **Department Mission**

The department is comprised of five organizational functions, four of which are program functions and one that serves as the administrative component. The department's mission is to preserve the character of Barnstable's seven villages and improve residents' quality of life by developing and implementing land use, community development, regulatory, traffic and property management strategies to support and promote sustainable economic development.

Comprehensive Planning Program Economic Development Program

Community Development Program

Growth
Management
Central
Administrative
Support

Regulatory Review Program

# Outreach and Action

### RECENT ACCOMPLISHMENTS

- Economic Development:

   Enhanced visibility for Economic
   Development Specialist as
   ombudsmen to businesses;
   promoted Cultural Districts,
   HyArts, and ArtsBarnstable; job
   training for 15 disabled persons.
- Regulatory Process: Partnering with Regulatory Services to improve permitting climate; developed scope of work for zoning streamlining project.
- Housing: Completed Housing Needs Assessment; Housing Production Plan update in process
- Environment & Natural Resources: Multi Hazard Mitigation Plan Update.
- Communications: Continued village civic engagement; enhanced multi-platform outreach strategies



**HyArts Public Art** 

# **Description of Services Provided**

### Administration

Administration provides support for the four department programs with professional and administrative staff. The Director, working with GMD staff, provides professional planning and development advice and assistance to town residents, business entities, the Town Manager, Town Council, Boards, Commissions, Committees and Departments, county and state agencies, and private sector organizations and entities. This advice and assistance includes economic development, downtown revitalization, land use, community planning, transportation, infrastructure, capital improvement, environmental issues and impacts. Administrative activities include payroll, billing, grant procurement and administration, media relations material preparation and distribution, contract preparation, procurement assistance and invoice processing. GMD Administration staff provides direct support to Barnstable Economic Development Commission, Barnstable Historical Commission, and the Housing Committee.

### **Community Development Program**

The Community Development program mission is to strengthen and renew neighborhoods in Barnstable and enhance and enrich the quality of life for the Town's residents through housing and community development planning, funding, and implementation.

Community Development Block Grant (CDBG) Program: Through the CDBG Action Plans developed by GMD, CDBG grant funds from the U.S. Department of Housing and Urban Development (HUD) are allocated to activities that assist the Town's low and moderate-income residents. During FY2016, CDBG funded affordable housing units for rent or homeownership; homeowner rehabilitation including sewer connections; small business assistance; public facility improvements including ADA handicap access and energy efficiency; and the Hyannis BID Main Street Clean Team.

<u>Community Housing</u>: Community Housing implements state and locally approved housing plan; monitors the existing affordable housing regarding permit requirements and deed restrictions; coordinates with Department of Housing and Community

Development (DHCD) to maintain the Subsidized Housing Inventory; provide assistance affordable housing project review; works with the Community Preservation Committee affordable housing projects; and , through the Housing Coordinator provides technical support to the Housing Committee. During FY16 completed the Housing Needs Assessment with a special focus on Hyannis and with GMD Regulatory Review Staff reworked Accessory Apartment Program to improve efficiency.

### **Comprehensive Planning Program**

Comprehensive Planning's mission is: research, analyze, and develop plans, through civic engagement activities, for the Town's long-term needs in the areas of economic development, preservation and enhancement of resources, sustainable development practices, provision of adequate public facilities, and infrastructure. This program also monitors existing regulations and works to redraft those that are outdated or unnecessarily restrictive. A broad range of comprehensive planning information including policy advice and research results are shared with the Town Council, the Town Manager, regulatory boards and Town agencies, committees, residents and business owners. Ongoing planning projects include targeted regulatory amendment to improve efficiency; strategic infrastructure, transportation and capital improvement planning to foster economic activity; environment and resource planning; village center planning and downtown revitalization.

### **Economic Development Program**

Economic Development's mission is: implement economic development planning to enhance quality of life for Barnstable, its residents, and visitors. Specific activities include supporting Hyannis' revitalization; collaborating with the Hyannis Area and Cape Cod Chambers of Commerce and the Downtown Hyannis Business Improvement District; regulatory review and reform for the Iyannough Road Regional Commercial Center corridor; place making strategies to attract and retain visitors to Hyannis Harbor and Village centers. Economic Development implementation strategy is based on business outreach, professional development, peer review, professional organization membership and consultation with professionals. The strategy focuses on designated growth areas with active support for village centers and monitors sector activity to determine new program components.

- <u>Business Support</u>: During FY16 GMD and Regulatory Services partnered to increase awareness of GMD's Economic Development Specialist coordinating and support services for businesses seeking permits at the 200 Main Street Town Hall Annex. GMD works with local, state, and regional partners to provide connections to resources for local businesses. Coastal Community Capital, SCORE, Hyannis Area and Cape Cod Chambers of Commerce, and Massachusetts Office of Business Development are among those resources.
- <u>Business Outreach</u>: Business outreach remains integral to the economic development program. The Director and GMD's Economic Development team have visited more than 200 businesses and have had



personal contact in many settings with scores more. We learn about the business climate and share the Town's goals and planning initiatives in these interactions. Most importantly, we engage in open and honest discussion about how Barnstable fares at being "Open for Business". We are pleased to report that overall, the results continue to

be positive. This cornerstone communication strategy remains a top priority.

- Web Presence www.businessbarnstable.com is administered by GMD Economic Development staff. The site goal, shared by the Economic Development Commission, is to provide government information, resource connections and a snapshot of the Barnstable economy. At present, the site is emerging from a design modernization to ensure optimal function and attractiveness to all demographics. This website will be enhanced a reworked in the coming year.
- Creative Economy/Arts and Culture: In alignment with state, regional and local organizations, GMD has paid particular attention to this business sector over that past few years. GMD Economic Development Program implements the Harbor Your Arts Program. This is a place making and small business incubator initiative supporting downtown Hyannis revitalization. Through Artist Shanties at Bismore Park, performing arts at Aselton, year round Pearl Street artist studios and the Guyer Barn at the Arts Campus, the Harbor Your Arts program has stimulated collateral development on Pearl Street and attracts and retains visitors for Main Street and downtown Hyannis. This program supports the state designated Hyannis HyArts Cultural District and the Barnstable Village Cultural District which provides marketing opportunities through state media outlets. A visit to <a href="mailto:artsbarnstable.com">artsbarnstable.com</a> gives a lively overview of Arts and Culture activities in all seven villages.

### **Regulatory Review Program**

Regulatory Review Program mission is: provide exemplary assistance to residents, property owners, Boards, Commissions, Committees and Departments; assist with implementation of the Town's land use ordinances and provide general advice and assistance on regulatory issues. Program staff is charged with analyzing outdated or unnecessarily restrictive ordinances to determine needed reforms. The Regulatory Review program provides staff support, technical assistance and administrative services to the Planning Board, Zoning Board of Appeals, Old King's Highway Historic District Committee, Barnstable Historical Commission and Hyannis Main Street Waterfront Historic District Commission. Regulatory Review staff are a primary customer service interface for the Town.

# **Fiscal Year 2017 Goals and Objectives**

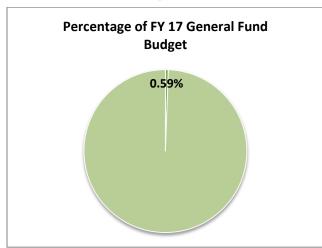
As GMD discussed goals for the upcoming year we realized that further silo dismantling was necessary within the Department. To that end we present our goals under the single umbrella of Economic and Community Development. It is our belief that all GMD programs and projects support economic and community development.

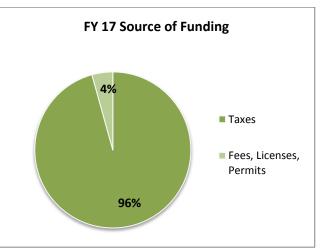
### **ECONOMIC/COMMUNITY DEVELOPMENT:**

- Work with Cape Cod Commission on Hyannis Area Projects including the Growth Incentive Zone modification process to incentivize commercial and residential development in Hyannis and the lyannough Road Regional Commercial Area.
- Explore and encourage Armory reuse for maximum benefit to the local economy including the strengthening innovation sector

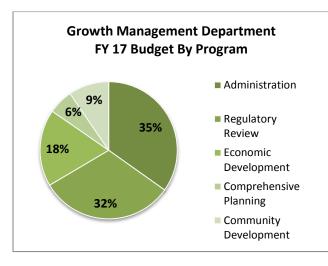
- Revisit Pearl Street Arts Campus programming to ensure maximum support for the creative economy sector with incubator space and market exposure and to ensure the program uses best business practices
- Engage with and outreach to business sectors and individual businesses to understand and address
- Engage business community, community leaders, and residents in downtown Hyannis Parking Management analysis and planning
- **Direct Business Assistance** 
  - ~ Continue Façade Improvement Program
  - Using CDBG Neighborhood Revitalization Strategy Area designation, revive micro-enterprise lending and other job creating economic development projects for CDBG funding
- Implement Housing Production Plan recommendations with particular focus on incentives for downtown Hyannis multi-unit rental development and stabilizing single-family homes
- Village Visioning continue work with Cotuit and Marstons Mills. Engage with other villages as may be requested

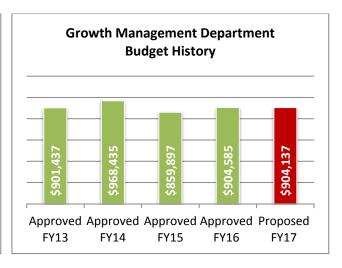
# **Fiscal Year 2017 Department Financial Data**





The Growth Management Department comprises 0.59% of the overall General Fund budget. Taxes provide 96% of the department's funding.





Administration is the largest program area in the Growth Management Department budget. Regulatory Review and Economic Development are the second and third largest program areas, respectively. This department's budget has increased 0.3% from FY13 to FY 17. The decline in the budget for FY15 is attributable to positions being transferred to other departments.

Expenditure Category		Actual FY 2015		pproved FY 2016		rojected FY 2016		roposed FY 2017	nange 16 - 17	Percent Change
Personnel	\$	723,156	\$	796,185	\$	734,879	\$	795,737	\$ (448)	-0.06%
Operating Expenses		75,326		108,400		92,809		108,400	-	0.00%
Total Appropriation		798,482		904,585		827,689		904,137	(448)	-0.05%
Employee Benefits Allocation:										
Life Insurance		44				41				
Medicare		9,682				9,545				
Health Insurance		44,336				51,929				
County Retirement		154,705				165,297				
Total Employee Benefits (1)		208,767	-			226,812	-			
Total Expenditures Including Benefi	ts <u>\$</u>	1,007,248	=		\$	1,054,501	=			
Full-time Equivalent Employees		10.65		10.50	]			10.50	0.00	
Source of Funding										
Taxes	\$	751,897	\$	865,585	\$	787,989	\$	865,137	\$ (448)	-0.05%
Fees, Licenses, Permits		46,409		39,000		39,700		39,000	-	0.00%
Interest and Other		175		-		-		-	-	0.00%
Total Sources	\$	798,482	\$	904,585	\$	827,689	\$	904,137	\$ (448)	-0.05%

<sup>(1)</sup> Employee benefits are not included in the department's appropriation and are allocated for informational purposes only.

# **Summary of Significant Budget Changes**

There are no significant changes to this operating budget. Staffing remains at 10.5 full-time equivalents and operating expenses are level funded at \$108,400. Taxes provide 96% of the funding for this Department.

# **Fiscal Year 2017 Program Financial Data**

### **Administration Function**

Expenditure Category	Actual FY 2015		pproved Y 2016		rojected FY 2016		roposed Y 2017	hange 16 - 17	Percent Change
Personnel	\$ 95,863	\$	198,078	\$	190,155	\$	206,491	\$ 8,413	4.25%
Operating Expenses	75,326		108,400		92,809		108,400	-	0.00%
Total Appropriation	171,189		306,478		282,965		314,891	8,413	2.74%
<b>Employee Benefits Allocation:</b>									
Life Insurance	0				12				
Medicare	1,277				2,466				
Health Insurance	3,993				20,280				
County Retirement	25,956	_			27,350	_			
Total Employee Benefits (1)	31,226				50,108				
Total Expenditures Including Benefits	\$ 202,415	:		\$	333,072	i			
Full-time Equivalent Employees	2.50		2.50	]			2.50	0.00	
Source of Funding									
Taxes	\$ 164,574	\$	300,478	\$	277,625	\$	308,891	\$ 8,413	2.80%
Fees, Licenses, Permits	6,440		6,000		5,340		6,000	-	0.00%
Interest and Other	175		-		-		-	 -	0.00%
Total Sources	\$ 171,189	\$	306,478	\$	282,965	\$	314,891	\$ 8,413	2.74%

<sup>(1)</sup> Employee benefits are not included in the department's appropriation and are allocated for informational purposes only.

# **Comprehensive Planning**

- "	Actual		proved	rojected		oposed	Change	Percent
Expenditure Category	 Y 2015	- 1	Y 2016	 Y 2016	<u> </u>	Y 2017	FY16 - 17	Change
Personnel	\$ 95,051	\$	94,027	\$ 69,237	\$	52,803	\$ (41,224)	-43.84%
Total Appropriation	 95,051		94,027	69,237		52,803	(41,224)	-43.84%
Employee Benefits Allocation:								
Life Insurance	6			3				
Medicare	1,251			685				
Health Insurance	7,647			6,297				
County Retirement	22,927			24,459				
Total Employee Benefits (1)	31,830			31,444	•			
Total Expenditures Including Benefits	\$ 126,881			\$ 100,681	:			
Full-time Equivalent Employees	1.00		1.00			0.50	-0.50	
Source of Funding								
Taxes	\$ 95,051	\$	94,027	\$ 69,237	\$	52,803	\$ (41,224)	-43.84%
Total Sources	\$ 95,051	\$	94,027	\$ 69,237	\$	52,803	\$ (41,224)	-43.84%

<sup>(1)</sup> Employee benefits are not included in the department's appropriation and are allocated for informational purposes only.

# **Community Development**

Expenditure Category	Actual Y 2015	pproved Y 2016		rojected FY 2016		oposed Y 2017	hange '16 - 17	Percent Change
Personnel	\$ 76,595	\$ 82,607	\$	79,303	\$	86,138	\$ 3,531	4.27%
Total Appropriation	76,595	82,607		79,303		86,138	 3,531	4.27%
Employee Benefits Allocation:								
Medicare	1,091			1,153				
County Retirement	16,149			17,256				
Total Employee Benefits (1)	17,240			18,409	•			
Total Expenditures Including Benefits	\$ 93,835		\$	97,711	Ī			
Full-time Equivalent Employees	1.00	1.00	]			1.00	0.00	
Source of Funding								
Taxes	\$ 76,595	\$ 82,607	\$	79,303	\$	86,138	\$ 3,531	4.27%
Total Sources	\$ 76,595	\$ 82,607	\$	79,303	\$	86,138	\$ 3,531	4.27%

<sup>(1)</sup> Employee benefits are not included in the department's appropriation and are allocated for informational purposes only.

# **Regulatory Review**

F		Actual		pproved		rojected		roposed		Change	Percent
Expenditure Category		FY 2015	- 1	Y 2016		Y 2016	- 1	Y 2017	_	FY16 - 17	Change
Personnel	\$	221,762	\$	220,687	\$	207,446	\$	286,434	_	\$ 65,747	29.79%
Total Appropriation		221,762		220,687		207,446		286,434		65,747	29.79%
<b>Employee Benefits Allocation:</b>											
Life Insurance		32				21					
Medicare		3,004				2,771					
Health Insurance		12,499				13,716					
County Retirement		59,558				64,061					
Total Employee Benefits (1)		75,093				80,568					
Total Expenditures Including Benefit	s <u>\$</u>	296,855			Ş	288,014	-				
					1				_		
Full-time Equivalent Employees		3.50		3.50				4.50		1.00	
Source of Funding											
Taxes	\$	217,812	\$	219,687	\$	204,446	\$	285,434		\$ 65,747	29.93%
Fees, Licenses, Permits		3,950		1,000		3,000		1,000		-	0.00%
Total Sources	\$	221,762	\$	220,687	\$	207,446	\$	286,434	_	\$ 65,747	29.79%

<sup>(1)</sup> Employee benefits are not included in the department's appropriation and are allocated for informational purposes only.

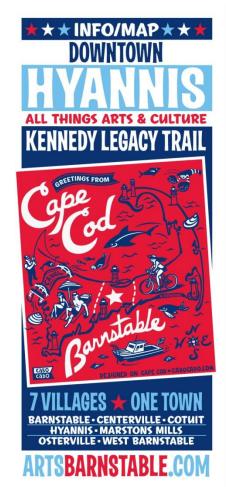
# **Economic Development**

Expenditure Category	Actual Y 2015	 pproved FY 2016	ojected Y 2016		roposed Y 2017		Change FY16 - 17	Percent Change
Personnel	\$ 232,038	\$ 200,786	\$ 188,739	\$	163,871		\$ (36,915)	-18.39%
Total Appropriation	 232,038	200,786	188,739		163,871	_	(36,915)	-18.39%
Employee Benefits Allocation:								
Life Insurance	6		6					
Medicare	3,048		2,470					
Health Insurance	19,955		11,636					
County Retirement	30,114		32,172					
Total Employee Benefits (1)	53,123		46,284	•				
Total Expenditures Including Benefits	\$ 285,162		\$ 235,023					
Full-time Equivalent Employees	2.65	2.50			2.00		-0.50	
Source of Funding								
Taxes	\$ 196,019	\$ 168,786	\$ 157,379	\$	131,871		\$ (36,915)	-21.87%
Fees, Licenses, Permits	36,019	32,000	31,360		32,000			0.00%
Total Sources	\$ 232,038	\$ 200,786	\$ 188,739	\$	163,871	_	\$ (36,915)	-18.39%

<sup>(1)</sup> Employee benefits are not included in the department's appropriation and are allocated for informational purposes only.

### **Performance Measures**

- 1. Increase gross square footage used for commercial and industrial enterprises over current square foot use levels in the Downtown Hyannis Growth Incentive Zone and the Regional Commercial Center.
  - The Growth Incentive Zone was flat in gross square foot increase of commercial/industrial property because the trend remains to redevelop existing properties adding value but not necessarily gross square footage.
  - The Regional Commercial Center saw a slight decrease of 0.5% over FY 2015 in gross square footage of commercial/industrial property.
- 2. Provide eight (8) eligible households with direct financial assistance through the Community Development Block Grant Sewer Connection Program.
  - No homeowners responded to the sewer connection program marketing in the past year. However
    we were able to support the creation of 6 Affordable Accessory Apartments direct financial
    assistance to households creating new affordable rental housing.
- 3. Provide three (3) business enterprises with direct financial assistance using Community Development Block Grant funds.
  - In response to a request from the Hyannis BID we are currently working with 14 Hyannis businesses to shape their Façade Improvement project to prepare them for CDBG funding.
  - Provided job training for 15 individuals.
- 4. Provide Village Plan implementation assistance to village civic and business associations.
  - Provided continued assistance to Cotuit, Marstons Mills, and Hyannis.







FISCAL YEAR 2017 BUDGET	GROWTH MANAGEMENT DEPARTMENT	GENERAL FUND
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